



VILA

Abogados | Attorneys at Law

CORPORATE LAW

+ 5 000 Favorable
Legal Proceedings

+ 1 000 Satisfied
Clients

+ 40 Legal
Professionals

US

VILA is a leading firm in Mexico, formed by a team of professionals with a special **focus on business generation and added value**.

Our professional trajectory has been recognized by our clients, some of them part of the Fortune 500, the Nasdaq index, Bloomberg, among others, and we have also been recognized by various global publications such as Chambers & Partners, IAM Patent 1000, Benchmark Litigation, Latin Lawyer, Best Lawyer, Managing IP Handbook and Corporate INTL.

For VILA, favorable results for the benefit of the client is the best recognition of our work. Therefore, we carefully analyze the cases from their legal nature and the implications in the environments, for which we **offer integral solutions that adapt to their needs and the specific case of action**.



AT THE FOREFRONT OF OUR SPECIALTIES

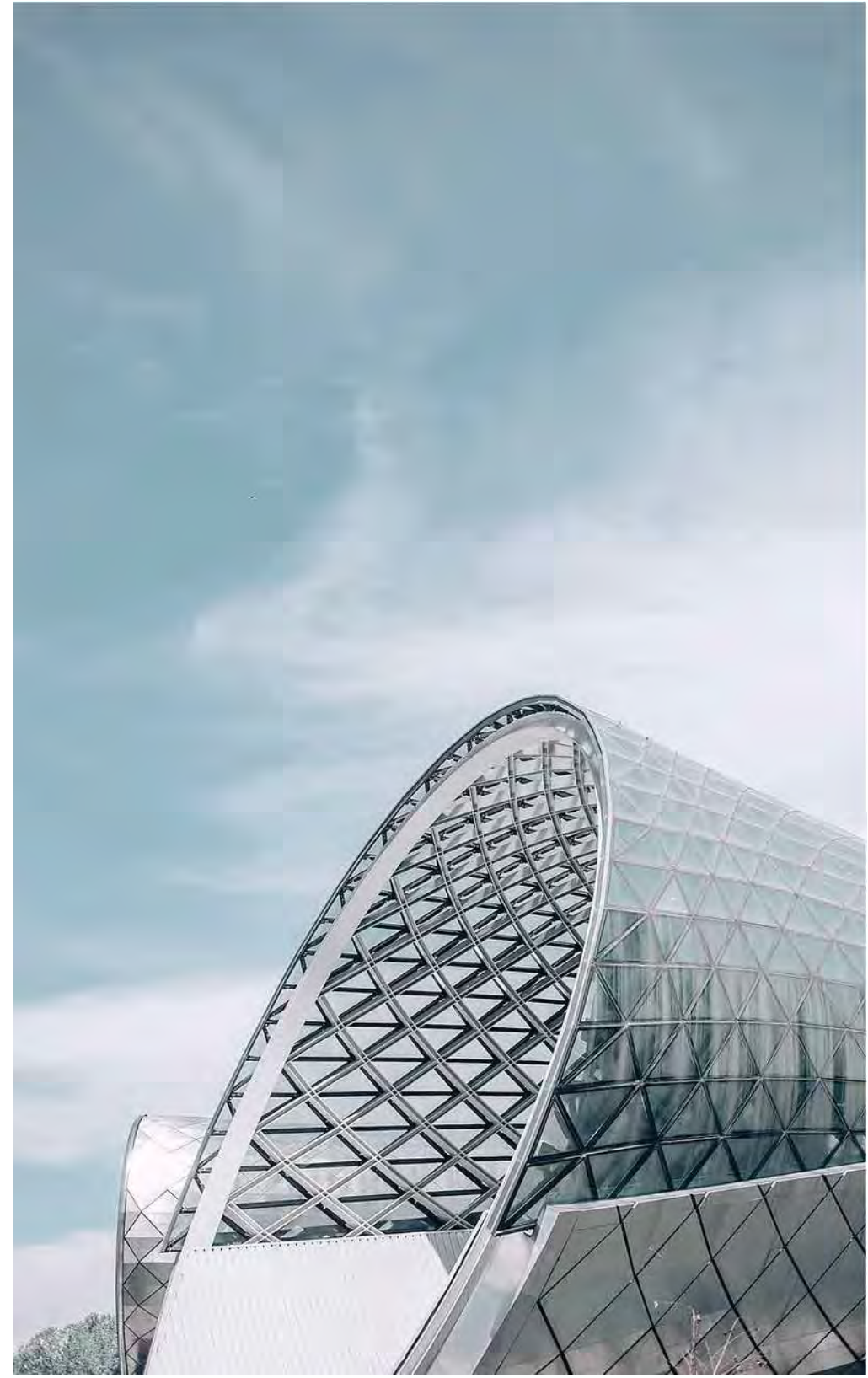
VILA is distinguished by our commitment and institutional loyalty in favor of our clients, our untiring search for excellence and innovation, as well as for always being at the forefront of knowledge in the areas of our specialties.

Our Firm is the result of **preparation, training processes, collective effort, synergies, passion and creation of solid foundations** that seek success, satisfaction and favorable results for our clients.

public
recognition 

A VILA' member work "...is impressive [having] a very international approach to his business".

Chambers and Partners.



I. ADVICE AND CONSULTANCY

Our Corporate practice combines the experience and specialized legal knowledge, with a strategic business approach that allows us to provide effective legal solutions to the commercial challenges of our clients.

The Corporate practice of our Firm provides specialized legal services to different national and foreign clients, from the fulfillment of their ordinary corporate obligations, to the development and implementation of complex, innovative and demanding transactions.

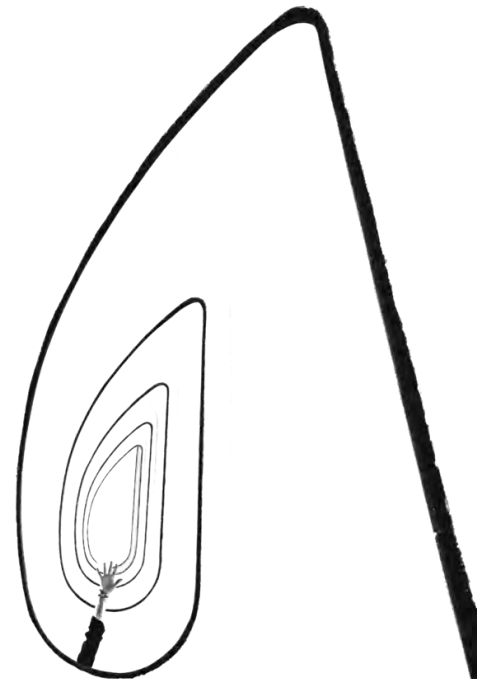
Some of the legal services provided by the corporate area of VILA are:



LEGAL SERVICES

CORPORATE / COMPANY

- Incorporation of companies with Mexican or foreign investment.
- Corporate restructuring of companies with Mexican or foreign investment.
- Elaboration of corporate governance schemes, including the preparation of operating agreements, agreements between partners and joint ventures or joint projects.
- Handling, safekeeping and updating of Corporate Books, such as the Book of Assembly Minutes, Book of Shareholders/Partners, Book of Capital Variations, and Book of Registration of Board Sessions.
- Review and preparation of Meeting Minutes, which may resolve the transformation, merger, spin-off, dissolution, liquidation and change of name or corporate name of the companies, as well as increases or decreases to the capital stock.
- Preparation of the Minutes of the Board of Directors.
- Transfers of shares or parts of shares.
- Granting or removal of powers of attorney.
- Issuance of certificates of participation.
- Execution of transactions before a notary public.
- Registration of deeds and transactions before the Public Registry of Commerce.



LEGAL SERVICES

FOREIGN INVESTMENT

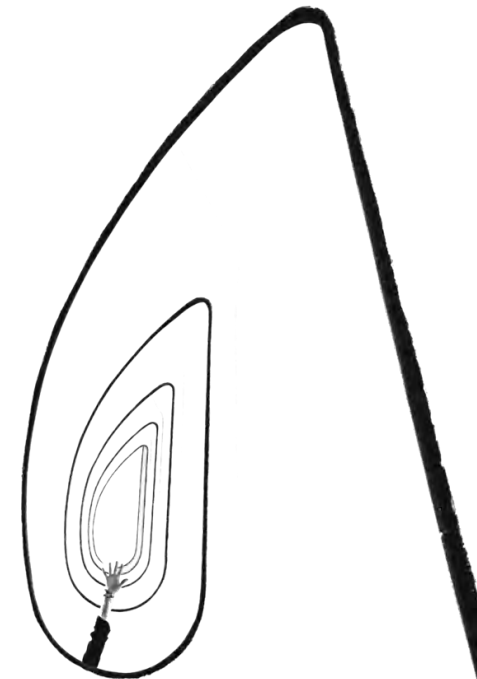
- Advice to Mexican companies with foreign investment and companies interested to settle in Mexico.
- Advice on the incorporation of subsidiary companies, branches, or representative offices.
- Registration of subsidiaries and branches before the Registry.
- National Foreign Investment.
- Obtaining authorizations before the National Commission of Foreign investment.
- Annual and four-monthly preparation reports before the National Registry of Foreign Investment.
- Review and preparation of Minutes of Shareholders Assembly and Minutes of the Management Body.
- Apostille management or legalizations.
- Advice on immigration procedures.



LEGAL SERVICES

COMMERCE

- Implementation of legal audit processes or (due diligence) necessary for negotiations related to contracts for the purchase of assets, purchase of shares, and corporate mergers.
- Preparation of contracts for the purchase of assets or purchase of actions.
- Preparation of merger and corporate spin-off contracts, with all the documents related to said Transactions.
- Restructuring of companies with Mexican investment or Foreign Legal audits.
- Management and obtaining permits, licenses, and / or authorizations required by the authorities and / or third parties for commercial contracts.
- Review and preparation of any nature contract civil or commercial, including, among others, joint-ventures, sales contracts, and merger contracts for societies related to different sectors and industries.
- Advice on termination of contracts.
- Negotiation of contracts and agreements.



LEGAL SERVICES

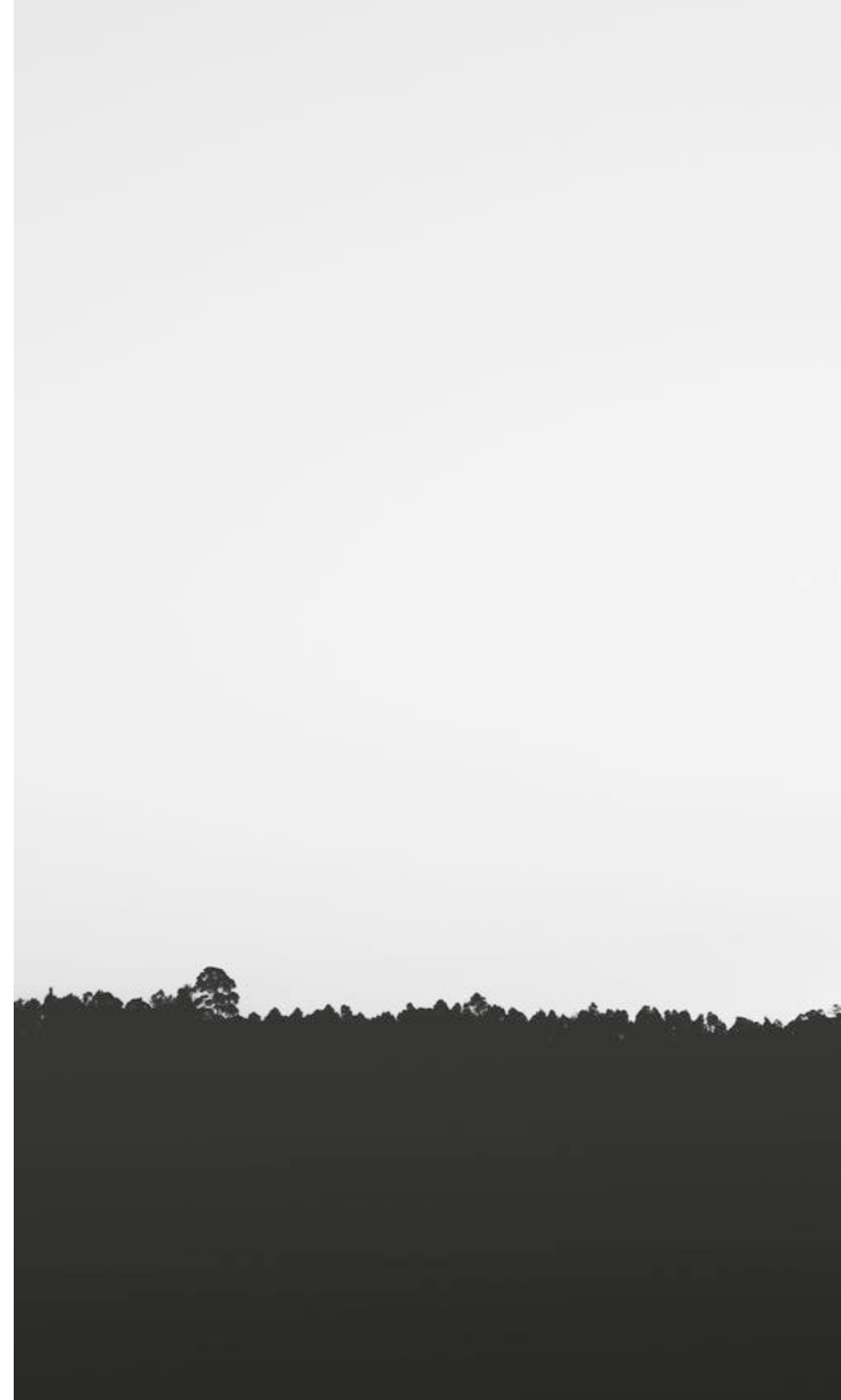
MERGERS AND ACQUISITIONS

- Performing audits (due diligence) required for buying and selling operations of assets, shares or social parts.
- Preparation of contracts for the sale of assets and / or actions or social parties.
- Planning and development of structures for the merger of Mexican or foreign companies.
- Preparation of merger and spin-off agreements, as well as the relative documentation to carry out such transactions.
- Corporate restructuring of Mexican companies or companies controlled by foreign capital.
- Company transformation.
- Excision of companies.
- Dissolution and liquidation of companies.



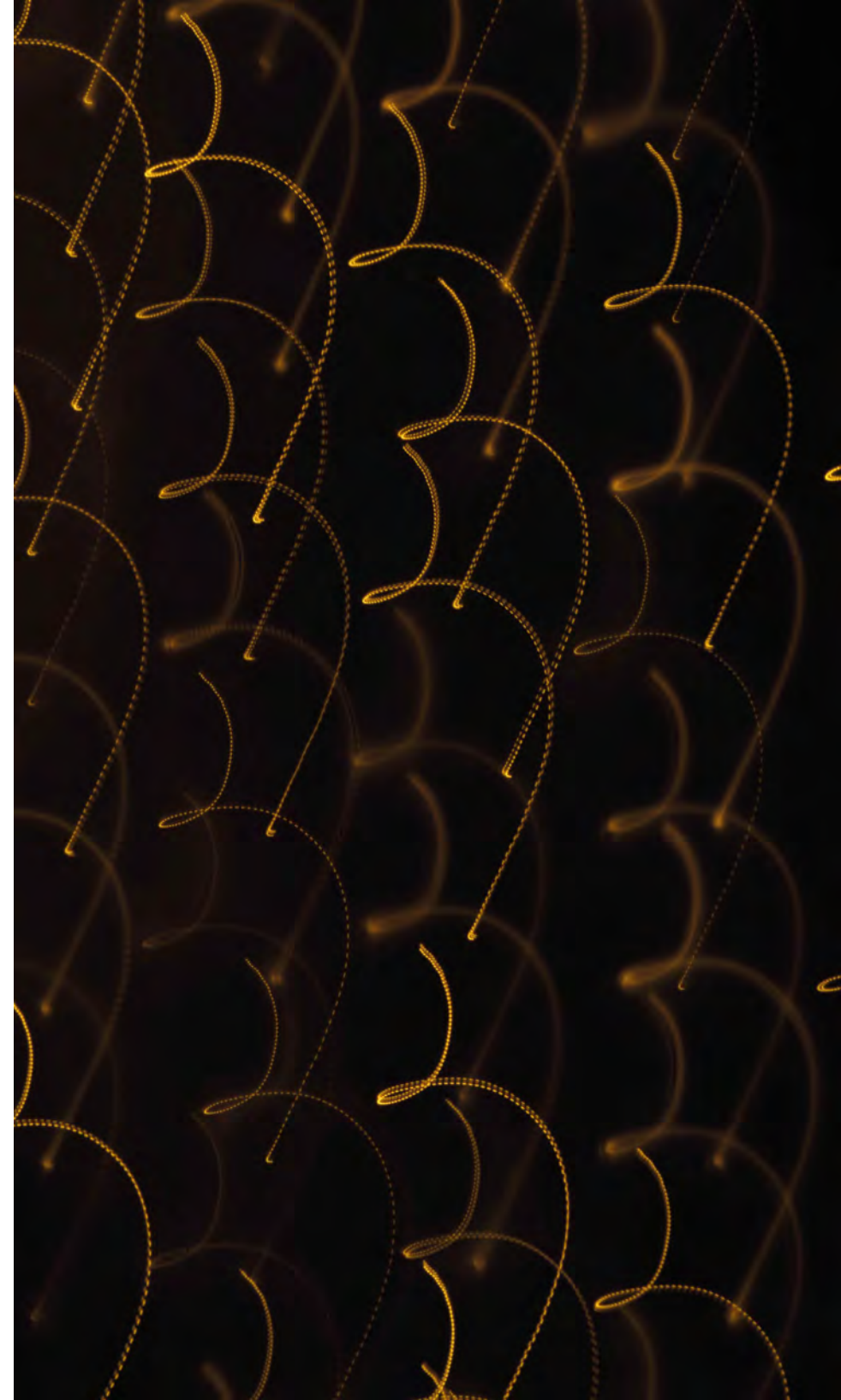
RELEVANT CASES

- Implementation of the legal strategy for important companies dedicated to the research and development of high technology, with the objective of including them in the most important technological cluster in Mexico "the Mexican Silicon Valley".
- Legal advice to an important international brewery for its daily operations, as well as supervision of compliance with its corporate obligations.
- Negotiation and implementation of a trade secrets manual for an important international company dedicated to the packaging of various products.
- Coordination, negotiation and implementation of all legal requirements for the incorporation and operation of several companies in the restaurant sector in the country.
- Elaboration, coordination and implementation of a manual for the compliance of obligations derived from the Anti-Money Laundering Law in real estate companies in the region.
- Legal audit to determine the situation of an important company founded since 1929, as well as the determination of the legal documents to drafting for its regularization, with the objective of maintaining a prominent participation in the Mexican market of soaps and detergents.)



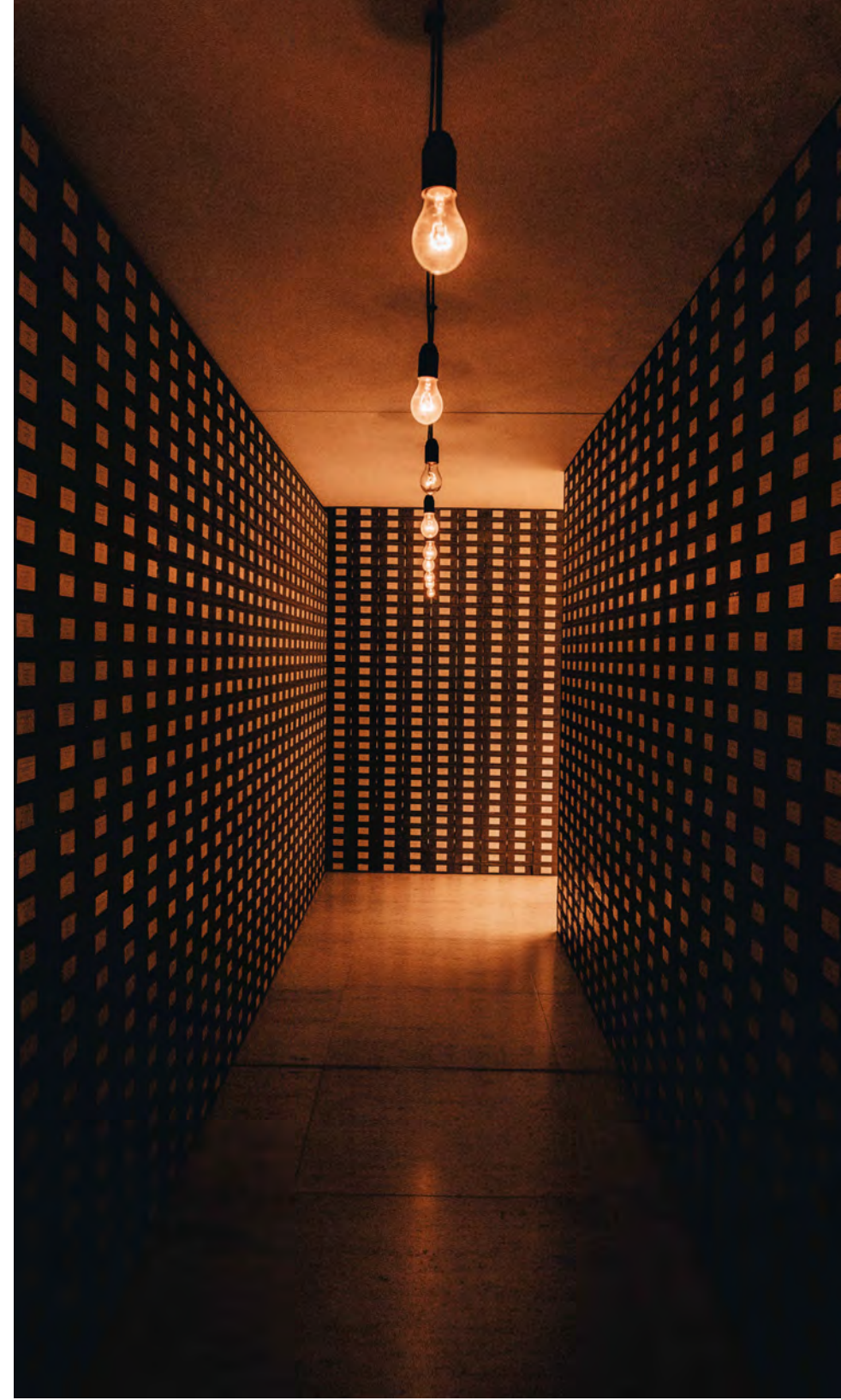
RELEVANT CASES

- Participation in the expansion project, as well as legal advice and design of the strategy to be followed for the distribution of products worldwide, particularly in Latin America, of an important national pharmaceutical company;
- Advice in the design of the best legal scheme for one of the most important national craft breweries in Mexico, with international scope for the transfer of rights of all intangible assets with the least tax impact, which required, among other things, the drafting of various legal documents, coordination with a Public Broker in order to obtain the corresponding appraisals for the determination of the value of intangible assets, and all the procedures before the corresponding authorities.
- Legal advice to foreign clients for the contribution of their foreign investment in Mexico, through the design of a strategy in which they can establish their business and operation within the country.
- Legal advice, review of documents and design of strategy regarding an international brewery group for the beginning of its operations in the country and the importation of machinery from abroad; as well as all the legal documents necessary for the implementation and training of all personnel;
- Advice, review, coordination and negotiation regarding all legal aspects of an important national technology event;



RELEVANT CASES

- Legal advice to an important company in Latin America, for the creation of a SOFOM ENR whose main purpose is to perform one or more of the activities of granting credit, financial leasing or financial factoring, as well as legal advice for the creation of a financial technology company "Fintech" whose main purpose will be the application of new technologies for the provision of financial services.
- Design of legal strategy for an important national sports club for the creation of an investment fund and thus the expansion of the business in national and international territory;
- Legal advice and strategy design for the successful transformation of a corporation into a Civil Association and consequently, the reform of bylaws necessary for the modification of the corporate regime.
- Advice in the creation and operation of the Master Trust Digital Ciudad Creativa (Master Trust Ciudad Creativa Digital).
- Preparation and implementation of a trade secrets manual for an important international company commercially focused on product packaging.
- Preparation, coordination and implementation of a manual for compliance with obligations derived from the Anti-Money Laundering Law in real estate agencies in the region.
- Design and implementation of legal strategy for the creation of an equity trust.
- Legal advice to a company participating in "Shark Tank Mexico" program, which was chosen by one of the investors, for the entry of the agreed investment.



PUBLIC RECOGNITION

& CLIENT TESTIMONIAL EXPERIENCE

VILA has also been recognized by the following international publications:



Chambers
AND PARTNERS



Finance Monthly

IP STARS
from Managing IP



LEXOLOGY

WTR
1000

Best Lawyers



LATINLAWYER



Some of our clients recognition:



"VILA Attorneys is our Go-To Law Firm for intellectual property matters. Víctor Vila's strategic planning and sophisticated craftsmanship, invariably provides us with tailor suited solutions to complex situations. I highly recommend.." - *Juan Pablo Patiño*
Legal Director



"The law firm that any world-class corporation would like to have by its side" - *EdUARdo Pérez*
Head of Finance and Relations
with Government



"We have found in VILA highly specialized counsel, approached on a very clear and objective perspective, that has been very valuable for our company best decisions." - *Enrique Orendain*
Mexico CEO

OUR CLIENTS

SOME OF OUR CLIENTS



OUR EXPERTS

THAÍS BÉJAR



PROFESSIONAL EXPERIENCE

Thaís Béjar has been a partner of the firm since 2019, her experience is focused in the field of corporate law, mainly in the areas of corporate, commercial, contractual and real estate law. She advises on legal, corporate and contractual audits as well as real estate audits. She has participated in several private trusts, as well as advising in commercial arbitrations.

She is an adjunct professor of Corporative Law at Universidad Panamericana Campus Guadalajara.

EDUCATION

Compliance program, Centro de Desarrollo de Alto Potencial Universidad Panamericana.

Master's Degree in Commercial and Business Law from Universidad Panamericana, Campus Guadalajara.

Postgraduate degree in Corporate Law from Universidad Panamericana, Campus Guadalajara.

Diploma in Legal Auditing from the Instituto Tecnológico Autónomo de México.

Postgraduate degree in Contract Law from Universidad Panamericana, Campus Guadalajara.

Law Degree from Universidad Panamericana, Campus Guadalajara.

EXPERIENCE

- Legal advice to a major international brewery for its daily operations, as well as supervision of compliance with its corporate obligations.
- Negotiation and implementation of a trade secrets manual for an important international company dedicated to the packaging of various products.
- Advice, review, coordination and negotiation, among others, regarding all legal aspects for an important national event in the field of technologies.
- Coordination, negotiation and implementation of all legal requirements for the incorporation and operation of several companies in the restaurant sector in the country.
- Participation as legal advisors in the incorporation of a civil association specialized in the empowerment of women entrepreneurs in the country.
- Preparation, coordination and implementation of a manual for compliance with the Anti-Money Laundering Law in real estate companies in the region.



OUR EXPERTS

LUIS MIRANDA



PROFESSIONAL EXPERIENCE

Luis Enrique Miranda Del Río has a Doctorate in Tax Sciences, a Master's Degree in Tax Law and a Law Degree from the Universidad del Valle de México in which he received an Honorable Mention and Academic Excellence degree, thus obtaining the best average of the generation.

He has experience in the public sector, since he has worked with highly recognized institutions such as the National Water Commission, the Tax Administration Service and the Jalisco State Pension Institute.

He is also a partner of the firms Miranda, Rendon y Asociados, PANDECTA S.C., and VMR Abogados, specialists in Administrative, Tax and Corporate matters.

Dr. Luis Enrique Miranda has stood out for his high performance, achieving the degree for academic excellence in his studies.

EDUCATION

Degree 2005-2009.

Degree in Law

University of the Valley of Mexico, Campus Zapopan

Zapopan, Jalisco



OUR EXPERTS

ALFREDO RENDÓN



PROFESSIONAL EXPERIENCE

Alfredo de Jesús Rendón Ibarra, born May 23, 1985, is an outstanding professional in the field of real estate and business law. As Founding Partner and Director of Miranda, Rendón y Asociados, he has left a significant mark in the field of advisory, consulting and development of real estate and tourism projects. His experience covers a wide range of areas, including restricted zone trusts, ejido processes, real estate closings, project management, real estate and tourism business model analysis, private investment funds and water concession management (CONAGUA), both in the public and private sectors.

Mr. Rendón has a solid academic background that supports his professional experience. He has a Master's Degree in Tax Law and a Master's Degree in Corporate Law. He has obtained several degrees and certifications, including the Senior Management Program at IPADE Business School, the Master's Degree in Corporate Law from Universidad Anáhuac de México, the Diploma in Agrarian Law and the Diploma in Criminal Tax Law.

In addition, he has completed a Master's Degree in Tax Law at the Universidad del Valle de México, Guadalajara, Jalisco.

Throughout his career, Mr. Rendón has demonstrated his experience and knowledge in the resolution of claims and representation in administrative and tax lawsuits. He has had an outstanding career as a public servant in

CONAGUA, where he has played a crucial role in the management and administration of water concessions. His experience in the public sector has provided him with a unique perspective and a broad knowledge of regulations and policies related to water resources.

In addition, Mr. Rendón has achieved recognition as a successful participant in the Shark Tank program. His ability to identify business opportunities and provide strategic advice has caught the attention of investors and entrepreneurs. His participation in the program has further consolidated his reputation as an expert in consulting and project development.

Outside of work, Mr. Rendón is founding president of ChiloChill, a Glamping resort located in La Ventana, BCS, which offers unique experiences of water activities and breathtaking scenery of the Sea of Cortez. He is also a Founding Partner of Maviri Beach Club, a beach club committed to promoting clean beach culture.

With his experience, knowledge and passion for his field, Alfredo de Jesús Rendón Ibarra continues to make a significant mark in the legal and business world. His strategic approach, commitment to sustainable development and leadership make him a highly respected and valued professional.

[Info - Client]

Our firm has developed highly specialized computer programs, the Info-Client system, an effective tool that allows our clients to consult via internet the status of their current and pending matters, reminders, monitoring, progress and in general the legal course of their matters.

**“Anywhere, at any time our customers
are *always informed*”**

VILA TEAM PARTNERS

LLM. Thaís Béjar

Partner

thais.bejar@vila.com.mx

Lic. Citlali Carlos

Partner

citlali.carlos@vila.com.mx

LLM. Alma Hinojosa

Partner

alma@vila.com.mx

PhD. Luis Miranda

Partner

luis@vila.com.mx

Lic. César Ramírez

Partner

cesar@vila.com.mx

LLM. Alfredo Rendón

Partner

alfredo@vila.com.mx

Lic. Elías Ríos

Partner

rios.elias@vila.com.mx

LLM. Víctor Vila

Founding Partner

victor@vila.com.mx

Leading a team of **+30**
law professionals

www.vila.com.mx

BAJA CALIFORNIA SUR

Prof. Marcelo Rubio Ruiz 2020, Zona Central,
C.P. 23000 La Paz, B.C.S.
+52 (612) 121.7820

CIUDAD DE MÉXICO

Ejército Nacional 373, Piso 4 oficinas 401-402, Int. 3 y
4. Col. Granada, Del. Miguel Hidalgo,
C.P. 11520, CDMX
+52 (55) 6726.0638

GUADALAJARA

Severo Díaz No. 38 Col. Ladrón de Guevara,
C.P. 44600 Guadalajara, Jalisco México
+52 (33) 1204.0477

